

# Convergence

5-7 July 2017, Novotel London West

*Encompassing the Annual Commissioner (5-6) & Annual Provider (6-7) Finance Conferences*

## Wednesday 5 July

10:30 **Registration, exhibition and networking**

11:30 **CHAIR'S WELCOME**

**Tom Jackson**, chair of HFMA's Commissioning Finance Faculty & chief finance officer, NHS Liverpool CCG

11:40 **CURRENT CLIMATE, EARLY OBSERVATIONS AND MAKING STPS WORK FOR YOUR COMMUNITIES**

**Matthew Style**, director of strategic finance, NHS England

**Charlotte Moar**, programme director - transformation & efficiency, NHS England

**Zephan Trent**, assistant director of strategic finance, NHS Improvement

Fresh from his role at the Department of Communities and Local Government (DCLG), an area which has made significant financial savings, Matthew will open the conference setting the context for the coming three days. The session will give an update on the overall financial position before offering first impressions of the NHS England agenda and providing valuable insight into potential avenues for collaboration and the sharing of best practice.

Following this, Charlotte and Zephan will come together to discuss the challenges and opportunities for the finance community around STPs, devolution and new models of care, including accountable care models that are fast developing across the country. They will share how NHS England are working with NHS Improvement to enable STPs to become more independent and what support is available to commissioners and emerging ACOs.

13:00 **Lunch, exhibition and networking**

14:00 **BLURRING THE BOUNDARIES - THE FUTURE ROLE OF COMMISSIONING**

**Ben Collins**, project director, The King's Fund

New models of care are being developed involving the integration of commissioning and provision, with Accountable Care Organisations (or Systems) at the forefront of these changes. How will these proposals impact the purchaser-provider split? What role does the commissioner have in these new arrangements? Should we be focusing on local governance control rather than top-down financial competition? What role do the government and regulators have to play?

In this session, Ben will summarise the narrative of the purchaser-provider split, why it was set up and to what extent it has been successful. Ben will draw upon his research to discuss the alternative models using examples from overseas healthcare systems. In doing so, Ben will offer his thoughts on the direction of commissioning, the questions we need to be asking and which models of care may offer the best solutions.

14:45 **KEYNOTE ADDRESS**

**A personal perspective on accountable care: insights from international best practice**  
*Dr Mark Britnell, chairman and senior partner, Global Health Practice, KPMG (UK)*

Mark is one of the foremost experts on healthcare systems globally, and has worked with hundreds of government, public and private healthcare organisations in 69 countries on over 250 occasions in the past 8 years.

In order to understand how accountable care could work in the NHS, Mark will share his knowledge and international experiences from his unique role. This will include Clalit, the Israeli health maintenance organisation, who are seeing great benefits through its accountable care model covering primary, community and tertiary care with a focus on integrated care and digital health. Alongside this, new approaches to value-based payments will be needed in the UK, and there is much to learn from models such as the New York State Medicaid reform. Mark will outline these, and other examples, to help us understand both the challenges and opportunities accountable care will bring to the NHS.

15:30 **Refreshments, exhibition and networking**

16:00 **WORKSHOP CHOICES**

16:55 **Travel to next workshop**

17:05 **WORKSHOP CHOICES**

18:00 **Workshops close**

18:00 **Exhibition and networking**

18:30 **Exhibition close and free time**

19:30 **CONFERENCE DINNER & ENTERTAINMENT**

## Convergence Conference | Thursday 6 July

08:00 **MBA COFFEE CHAT**

Are you or members of your team thinking about further study to enhance your career in the NHS? Join the HFMA qualifications team for a coffee and an informal session to give you the opportunity to find out more about HFMA's masters-level qualifications in healthcare business & finance.

It's your chance to find out what is involved in studying, ask questions to the team and get clear insight into how a qualification from HFMA could benefit you and your organisation.

08:30 **Registration, exhibition and networking**

09:00 **WORKSHOP CHOICES**

09:55 **Travel to next workshop**

10:05 **WORKSHOP CHOICES**

11:00 **Workshops close**

11:30 **CHAIR'S WELCOME**

*Tom Jackson, chief finance officer, NHS Liverpool CCG and chair of HFMA's Commissioning Finance Faculty*

11:35 **IS THE NHS CONVERGING TO ACCOUNTABLE CARE SYSTEMS?**

*Chris Ham, CEO, The King's Fund*

This session will discuss the prospects for the NHS after the general election and the opportunities presented by STPs and new care models. It will focus on the potential role of accountable care organisations and systems and the practical challenges involved in their development. Experience from other health care systems will be used to outline the technical and relational challenges that need to be addressed and how these might be overcome.

The session will also explore whether changes to legislation are needed to remove barriers to the development of ACOs and ACSs. NHS leaders and their partners in local government and the third sector will need to work differently to realise the potential of ACOs and ACSs and regulators will also have to change their ways of working to support collaboration within the NHS and between the NHS and other sectors.

12:15 **BEYOND BOUNDARIES, CONVERGING TOWARDS THE NORTH STAR**

*Amanda Pritchard, CEO, Guy's & St Thomas' NHS FT*

Amanda will join us to share a CEO and STP Chair's view on the current challenges facing the sector. She will give her perspective on how working together across boundaries is now as crucial as ever, in order to ensure that the patient is always at the heart of what we do.

The session will have a focus on:

- What's happening locally - problems faced and issues overcome
- Future challenges and points to watch out for
- The role of finance directors' and their teams in making this joint working successful

13:00 **Lunch, exhibition and networking**

14:00- **HC4V INSTITUTE VALUE MASTERCLASS – VALUE ACROSS THE CARE PATHWAY**

18:00 *Member-only meeting of the Institute hosted by the Convergence conference*

14:00 **CHAIR'S WELCOME**

*Suzanne Tracey, CEO, Royal Devon & Exeter NHS FT and chair of HFMA's Provider Finance Faculty*

14:05 **GREATER MANCHESTER'S COLLABORATIVE VISION – TRANSFORMING HEALTH AND SOCIAL CARE**

*Steve Wilson, executive lead, finance & investment, Greater Manchester Health & Social Care Partnership*

Greater Manchester's five-year transformation plan for health and social care was published in December 2015, pioneering a plan to take charge of their health and social care spending and decisions in the city region, to integrate public services and benefit from improvements to health and wellbeing.

The Greater Manchester Health and Social Care Partnership is the body made up of 34 NHS organisations and councils, responsible for the £6bn health and social care budget and is trailblazing devolution in England. Steve Wilson joined the team in August 2016, striving to deliver this five-year vision and significantly improve quality of care and health outcomes in Greater Manchester.

In this session, Steve will join us to:

- walk us through his journey and experiences with the programme so far
- share the progress made since last year - giving real life examples of improvements made in the region
- explain what this means for commissioning and progress of local care organisations
- discuss the importance of the relationships between commissioners, providers and local authorities and provide examples of how they have been working well together in the region
- look at the future of the programme and discuss what the next stages in the process are.

14:40 **HOW AN INTEGRATED HEALTH SYSTEM CAN BEND THE CURVE**

**Carolyn Gullery**, general manager planning, funding and decision support, Canterbury District Health Board and West Coast District Health Board, New Zealand

Canterbury in New Zealand was cited in 2013 by The King's Fund as one of the most progressive and successful integrated care systems in the world. Driven by the same pressures as the UK, and 10 years into its 'integration journey', this session offers us a unique opportunity to learn from their experiences. Canterbury has moved away from a purchaser-provider split with a tariff based system to one where budget setting happens from the bottom up and partnerships are built on alliance contracting, with shared risks and rewards.

Carolyn will join us to share the major parallels between Canterbury and our own moves towards accountable care organisations (ACOs). Her role both in Canterbury and helping other systems set up similar arrangements means that she has a unique experience to bring to the conference that include:

- Getting organisations to work together effectively
- Delivering placed- and outcomes-based care
- Population risk-stratified planning
- System alliance contracting
- Practicalities of removal of the tariff
- Leading change and staff engagement

Canterbury's challenges are by no means over. Continuing to run the largest and busiest of the South Island's hospitals while building a new one on the same site; one of the fastest growing populations whose needs have changed significantly since the earthquakes; damaged buildings and infrastructure; the ever-present threat of further earthquakes; and the funding challenges associated with growing and evolving demand – all set against a backdrop of a declining share of national funding, the financial strain is significant. Carolyn will explain how data is driving the next wave of change, and how in Canterbury 'health is not about hospitals'.

15:30 **Refreshments, exhibition and networking**

16:00 **WORKSHOPS** – options tbc

16:55 **Travel to next workshop**

17:05 **WORKSHOPS** – options tbc

18:00 **Workshops close**

18:00 **Networking & exhibition**

18:30 **Exhibition close and free time**



19:30 **DRINKS RECEPTION** kindly sponsored by Shared Business Services

20:00 **CONFERENCE DINNER & ENTERTAINMENT**

## Friday 7 July

08:30 **Registration, exhibition and networking**

09:30 **CHAIR'S WELCOME**

**Suzanne Tracey**, CEO, Royal Devon & Exeter NHS FT and chair of the HFMA Provider Finance Faculty

09:35 **BEYOND 2018: HOW CAN FINANCE EFFECTIVELY SUPPORT THE DELIVERY OF CLINICALLY AND FINANCIALLY SUSTAINABLE SERVICES**

**Bob Alexander**, executive director of resources/deputy CEO, NHS Improvement

10:25 **LESSONS LEARNT FROM VIRGINIA MASON**

**Andy Hardy**, CEO, University Hospitals Coventry & Warwickshire NHS Trust and Coventry & Warwickshire STP lead and **Julian Hartley**, CEO, Leeds Teaching Hospitals NHS Trust

The ground-breaking five-year partnership between renowned US hospital, The Virginia Mason Institute and the NHS and was launched in 2015 and five trusts in England were chosen to lead the initiative, benefitting from influence from the healthcare experts, with aims to becoming leading healthcare institutions and to share their learnings and experiences across the NHS to improve quality of care.

Andy and Julian are both CEOs of trusts that are in partnership with Virginia Mason, and they will join us to:

- Share their journey and experiences so far with the programme within their own trusts as well as how they've worked together
- Bring real life examples of how their trusts are utilising skills learnt from the programme to improve services and quality of care
- Discuss any issues that the programme has helped highlight and what successful changes have been made
- Provide their personal views on how the programme has been valuable for the NHS and what they believe the future holds after it ends

11:30 **Exhibition and refreshments**

12:00 **PROVIDER PRIORITIES: RAISING THE STAKES IN FINANCIAL SUSTAINABILITY**

**Emmi Poteliakhoff**, director of model hospital and analytics, Operational Productivity, NHSI  
**Matthew Swindells**, national director: operations & information, NHS England  
**Caroline Clarke**, chief finance officer/deputy CEO, Royal Free London NHS FT

What should be you and your team's priorities for the short, medium and long term? STPs have dominated the finance agenda over the past year and now we must consider the next steps to deliver these and how to build a sustainable financial platform for the future of the NHS. Emmi, Caroline and Matthew will each share their personal view on what could help us achieve this, which are of greatest importance when we have limited time and resource, and what we should prioritise to get greatest return on our effort

13:30 **Lunch and exhibition**

13:45 **Exhibition prize draw and conference close**