



# Costing Conference

Raising the profile of PLICS

10 April 2019, Victoria Park Plaza London

## Agenda

The Institute's annual costing conference provides the NHS with the latest developments and guidance in NHS costing, as well as increasing awareness of the collaborative approach needed to truly harness the power of data. The day will include interactive workshops, case study examples, policy updates and the chance to network with over 200 of your colleagues.

This is a must-attend conference for those needing a support network and wishing to gain confidence in their ability to meet costing requirements. The day has been designed for both costing professionals and those not in a costing role but with an interest or role to play in the costing agenda.

**09.00 Registration, exhibition and networking**

**10:00 Chair's welcome**

*Susan Rollason, Chief Finance Officer, University Hospitals Coventry and Warwickshire NHS Trust*

**10:10 Institute in focus**

*Catherine Mitchell, Head of Healthcare Costing for Value Institute*

**10:20 NHS Improvement**

*Chris Walters, Chief Pricing Officer and James Hatton, Associate Director of Model Hospital, Jack Hardman, Costing Transformation & Engagement Lead, NHS England and NHS Improvement*

Over the past 12 months there have been huge strides forward in the collection of patient-level costing information in the NHS. As with any transformative change, the journey will continue into 2019/20, however the progress and benefits of this change must not be understated. In this session, you will hear about the vision of the Costing Transformation Programme and how it will feed into NHS Improvement's strategy for healthcare moving into 2019/20. You will then receive an update from the costing team about the national costing strategy for 2019/20, including technical updates, key dates and the practical implications for costing teams in the NHS.

**11:00 Q&A**

**11:15 Refreshments, exhibition and networking**

**11:45 HFMA Costing Award Winner: Wrightington, Wigan and Leigh NHS Foundation Trust  
Engaging with your organisation to improve costing processes and deliver savings**

*Michael Harrison, SLR Accountant, Naomi Simpson, Cost Accountant and Shaun Curran, Deputy Director of Operations, Wrightington, Wigan and Leigh NHS FT*

The costing team at Wrightington Wigan Leigh have been actively promoting patient-level costing since their journey began in 2009. Despite this, cost data was not being used to its full potential due to many familiar reasons: a lack of trust in the data, a complicated SLR system and no understanding of the cost centre apportionments.

In this session, Michael will explain the initiatives that the costing team at WWL have used to not only raise the profile of costing across the trust, but to create an accurate, reliable and well used data source. You will hear how these initiatives have led to significant achievements for the trust, including efficiency scheme savings of £442,000, influencing national tariff pricing and helping to redesign services via investments & disinvestments. This session will provide delegates with inspiration on how to increase engagement in costing.

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**12:15 Q&A**

**12:30 Lunch, exhibition and networking**

**13:30 Workshops (choose one option from the list below)**

**14:30 Refreshments, exhibition and networking**

**15:00 Raising the profile of PLICS**

*Paul Miller, Non-Executive Director, Salisbury NHS Foundation Trust*

In order to improve the accuracy of PLICS, use it to support improvements in patient care and drive trust efficiencies, we need a truly collaborative approach to its collection and analysis.

In this session, Paul will draw on his experience as a former NHS Finance Director and Executive Coach to support you along this journey. He will introduce some key models and techniques to help you engage and influence key stakeholders and effectively deliver in a cross-functional team.

**15:20 Q&A**

**15:30 Using data to drive value for population level healthcare**

*Lee Outhwaite, Director of Finance and Contracting, Chesterfield Royal Hospitals NHS Foundation Trust and Director of Finance, Joined Up Care Derbyshire, Derbyshire STP*

*Duncan Orme, Deputy Director of Finance, Nottinghamshire Integrated Care System and Sheila Stenson, Executive Director of Finance, Kent and Medway NHS & Social Care Partnership Trust*

The long-term plan challenges organisations to ensure the money invested in the NHS is targeted to maximise the benefits to the population. Trusts need to understand the value from each pound spent at a system level, but gaps remain in the financial data required to do this.

In the form of short, snappy presentations, delegates will hear from local healthcare systems about their current use of data in determining population healthcare decisions. We will then invite delegates to take part in an interactive discussion with the speakers about the role of costing and other data in supporting healthcare systems. Delegates and speakers are encouraged to consider the wider implications for turning data into intelligence as we move into a new era of the NHS.

This session will include three 10-minute talks followed by a 25-minute panel discussion.

**16:30 Chair's final remarks and conference close**

## Workshop Choices

### Workshop A - The role of PLICS in attaining financial and clinical sustainability

*Jason Dean, Service Improvement & Costing Accountant, Alder Hey Children's NHS Foundation Trust*

#### Who is it for?

This workshop will be delivered by an acute trust, but offers learning for all sectors

Executive teams across the NHS are under continuous pressure to reduce deficits, deliver cost improvement plans and deliver sustainable healthcare. In order to do so, they need to have visibility of the opportunities spanning the entire trust to support strategic decision making.

In this session, delegates will hear about the journey the costing team at Alder Hey has taken to increase engagement in patient-level costing at the executive level and across services. Jason will explain how the team has harnessed the intelligence gathered from patient level costing to identify opportunities for financial savings. Delegates will then hear about an innovative new approach Jason has taken to support the executive team at Alder Hey to identify strategic priorities and bridge financial gaps.

### Workshop B - Collecting IAPT data at the patient level

*Gerard Cassidy, Head of Costing and PBR, Mersey Care NHS Foundation Trust, Daniel Clark, Costing Manager and Marsha David, Pricing Policy Manager, NHS England and NHS Improvement*

#### Who is it for?

This workshop is aimed at mental health services costing practitioners

In September 2018, mental health trusts were invited to take part in a pilot collection and analysis of patient-level costing Improving Access to Psychological Therapies (IAPT) data.

In this workshop, NHS Improvement will provide an overview of the collection to date. Delegates will then hear valuable insight into the challenges and lessons learned from a pilot site that was able to successfully deliver patient-level IAPT cost data. The session will conclude with an interactive discussion with the NHS Improvement pricing team about how this data will be used to inform currency development for mental health. This workshop will provide valuable learning for mental health trusts ahead of the 2019 voluntary PLICS IAPT data submission.

### Workshop C – Our journey to submitting CTP PLICS as a community services provider

*Jenny Richards, Costing Project Accountant and Steven Wainwright, Commercial Manager, Gloucestershire Care Services NHS Trust and*

#### Who is it for?

This workshop is aimed at community services costing practitioners

NHS Improvement announced earlier this year that it will become mandatory for providers of acute services to use PLICS for 2018/19 costs, to be reported in 2019. In autumn 2019, community services providers will be asked to voluntarily adopt and submit PLICS data to NHS Improvement, alongside reference costs\*.

Last year, Gloucestershire Care Services NHS Trust successfully submitted community services CTP PLICS data as part of the NHSI cost collection. In this workshop, Jenny will share the team's journey from start to finish, beginning with the collection of activity data for community services. Jenny will explain ways to prepare for the submission in advance, and provide some top tips and lessons learned to help you along your journey. This session will provide essential insight for those looking to adopt patient-level costing in community services.

\* [https://improvement.nhs.uk/documents/3454/2019\\_cost\\_collections\\_update.pdf](https://improvement.nhs.uk/documents/3454/2019_cost_collections_update.pdf)

### Workshop D – Getting started with PLICS

*Stuart Burney, Finance Business Partner and Head of Costing, South Tees Hospitals NHS Foundation and Neill Waters, Senior Cost Accountant, North Tees and Hartlepool NHS Foundation Trust*

#### Who is it for?

This workshop is for those who have just begun or are about to start collecting patient-level information. It is relevant to practitioners in mental health, community and acute services.

Are you at the beginning of your PLICS development, or struggling to get a voice for costing in your organisation? In this workshop, Stuart and Neill will take you through their costing journey at North Tees and Hartlepool NHS Foundation Trust, from the earliest days of software selection and creating a costing team, through to building a costing model and engaging with clinicians and the wider organisation.

Stuart and Neill will share their experiences (both good and bad) and outline some top tips on how to break down barriers and avoid potential pitfalls that arise along the way. This session is applicable to all NHS provider sectors and aims to provide delegates with the tools to progress costing in their organisation.

### Workshop E - Back by popular demand: an introduction to SQL

*Seb Kerr, Chief Operating Officer, Prodacapo*

#### Who is it for?

This workshop is for those working in mental health, community and acute services. There are no technical prerequisites for this workshop and it assumes no prior knowledge of SQL server.

By popular demand, we are delighted to be running an additional workshop which will introduce SQL to our members.

As costing cements its place in the NHS spotlight, costing practitioners are having to not only extract data from ever growing databases, but also search the data for relationships and variables. SQL is a programming language that is designed for managing and processing data. It is particularly useful in handling data where there are relations between different entities or variables of data. This workshop will provide you with an introduction to SQL databases and a basic understanding of how to query. It will teach you to use some of the main commands, including SELECT, AND, OR, NOT, ORDER BY, IN, BETWEEN, NAME AS, COUNT, along with how to join data from more than one table. The workshop will conclude with some top tips to help you save time when processing data.